



### ***What we do and how we can help:***

1/ we make preselection of the most fitting options for you.. / good knowledge of local market, wide selection of places available and due care for our clients – we are if needed cooperating with agent partners and are able to provide a really wide selection of fitting places/

2/ arrange site visits.../happy to help with negotiations with owners, provide consultation and support during apartment search up to the final sign and apartment handover - dual language rent contract usable for official permissions/

- 3/ help you to negotiate /adjust your monthly rent price /**best possible price – you can save significantly with us!** / or the length of your stay, pets, parking needs, furnishing...etc

***...and we do more - we are in touch with our clients during the whole time of their stay in Bratislava and are ready to offer our hand and advice any time they need it!***

## ***Our service fee:***

- we charge usual fee in amount of one month rent paid /min. 400 euro/ at the time of contract sign...

Fee includes :

- up to 5 site visits /including transportation and pick up at airport / any place in Bratislava/
- consultation and support during apartment search

(In case of more complex service and consultancy is paid under case specific conditions and agreement...)

**In some cases we are able to offer certain discount for our service. Mainly in case of a more expensive rent or for our loyal clients (please do rely on one agent as to avoid confusions during apartment search) and in case if a client is able to make a decision from the first 3 sitevisits...or landlord is happy to participate - commonly known as 50/50.**

*(Usually, market conditions (supply vs. demand) dictate who pays the fee. In a market where too many renters are chasing too few properties, generally the tenant pays the fee. In a market where renters are hard to find, generally the landlord pays the fee. The principle at work seems to be, whoever benefits more from the services of the agent pays the fee. In a fairly balanced market, landlord and tenant can split the fee.)*

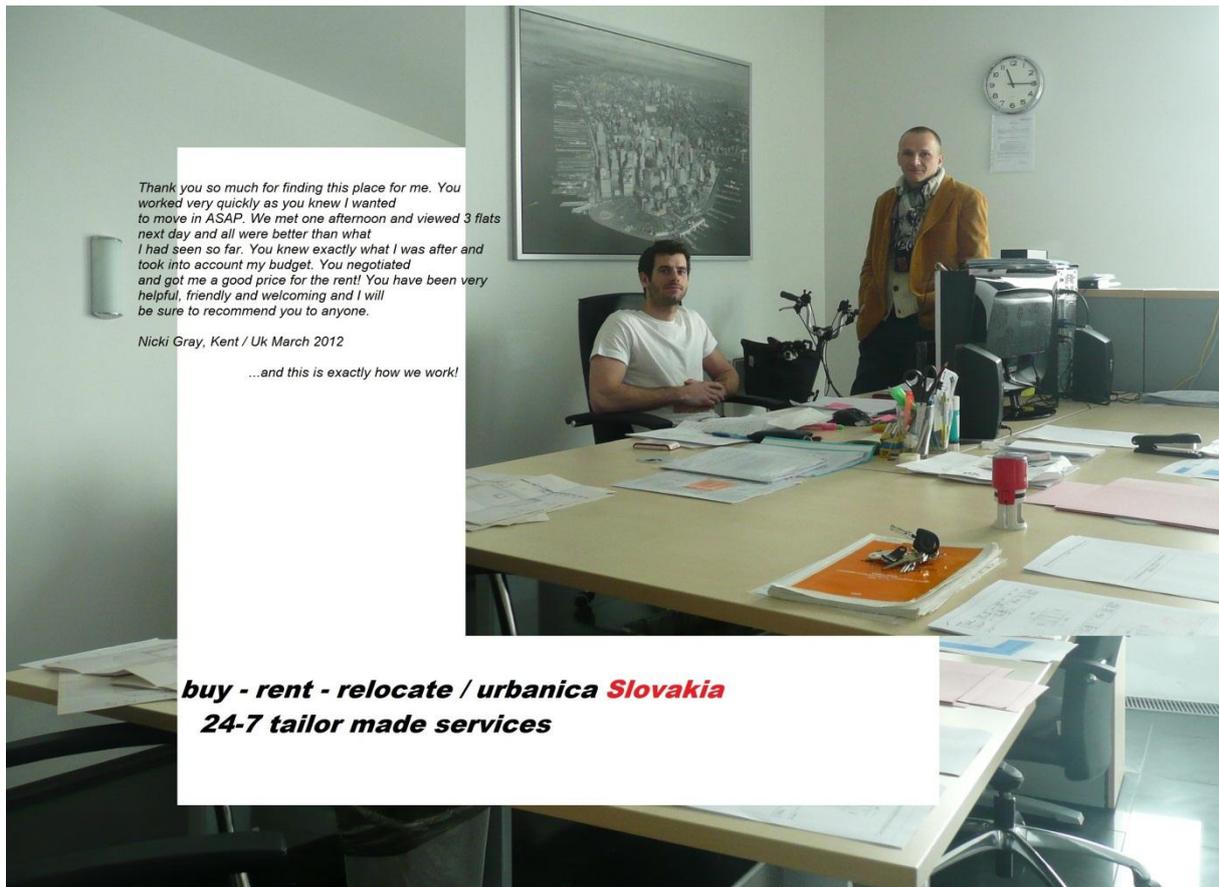
***Feel free to call/skype us anytime on +421-903449058 or visit our website for more info..***

**Dr.Marek Hlina & partners**

**Urbanica Slovakia**

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**www.in-slovakia.com**



***They wrote about us:***

*Zdravim Marek, Co sa tyka priebehu procesu prenajmu vasou spolocnostou, tak my sme boli maximalne spokojni, vsetko prebehlo podla dohody. Neviem co viac k tomu dodat, snad len tolko, ze v buducnosti budeme radi s vami spolupracovat aj nadalej k vzajomnej spokojnosti. Pekny den a nech sa vam dari. Pamela*

.....

*We had a wonderful experience with your fast and caring service. You were very meticulous about specifying exactly what kind of property we were looking for and found us more than satisfactory property suggestions within the time scale we were working with. Thus so, we have fantastic landlords, property, rent and placing within the city. We would, and do, recommend your services to people moving to the city!*

*Hope you (and the doggy) are well!!*

*Mel Keith / January 2012*

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*Thank you so much for finding this place for me. You worked very quickly as you knew I wanted to move in ASAP. We met one afternoon and viewed 3 flats next day and all were better than what I had seen so far. You knew exactly what I was after and took into account my budget. You negotiated and got me a good price for the rent! You have been very helpful, friendly and welcoming and I will be sure to recommend you to anyone.*

*Nicki Gray, Kent / United Kingdom, March 2012*

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*Dobry den, pan Hlina,*

*v nasej „sutazi“ som bola uspesnejsia Ja. Bytik na Sulekovej 10 je uz prenajaty, prosim o vyradenie z Vasej databazy.*

*Cenim si vsak Vas proaktivny a ludsky pristup a budem Vase sluzby odporucat dalej.*

*Zelam vsetko dobre!S pozdravomMgr. Viera Bodnárová*

.....

*V prílohe Vám zasielam foto bytu Medená Mal som pocit , že po dlhej dobe ste prvý maklér , ktorý svoju prácu má skutočne rád a nerobí ju len a len pre províziu a je mu jedno akého klienta chytí a kam ho umiestni ! Pozdravujem,Peter Hlava*

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*Dobry Den,My name is Charles, and I am a graduate student from Arizona, studying at the Academy of Fine Arts in Bratislava over the winter semester. I arrived in town last night and I've been staying at the Hostel Blues. I ran into some students from Britain that are also studying at the Academy, and heard that*

*you were a great help in finding a flat for them to stay in Stare Mesto. I was wondering if you knew of any other flats that are available in the city centre. I do not mind living alone, but would prefer to live with Slovaks. Any help you could give would be greatly appreciated. Thank you,*

*Charles*

.....

*Everything is ok, we are quite happy in the new flat and Branko is very helpful and nice.*

*Thank you very much, you are really nice. Life in BA is ok, working all time so hard both of us:)*

*Have a nice day and keep contact!*

*Mariana & Carmen*

*We are here to ensure that your experience of relocation  
to Slovakia is as enjoyable as possible.*